Message Text

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INFO OCT-01 EUR-12 EA-12 IO-14 ISO-00 SP-02 USIA-15 AID-05 NSC-05 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 CIAE-00 COME-00 FRB-01 INR-07 NSAE-00 XMB-04 OPIC-06 LAB-04 SIL-01 AGRE-00 /118 W

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FM AMEMBASSY PARIS

TO SECSTATE WASHDC 7910

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMEMBASSY ROME

AMEMBASSY TOKYO

USMISSION GENEVA

AMCONSUL BORDEAUX

AMCONSUL LYON

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AMCONSUL NICE

AMCONSUL STRASBOURG

UNCLAS SECTION 01 OF 04 PARIS 25358

USMTN: PARIS PASS OECD

USEEC

PASS TREASURY, FEDERAL RESERVE, COMMERCE, LABOR

E.O. 11652: N/A

TAGS: EALR, EFIN, EGEN, FR

SUBJECT: FRENCH FINANCIAL AND ECONOMIC DEVELOPMENTS

REF: PARIS 23817

SUMMARY

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PM BARRE HAS JUST COMPLETED HIS FIRST YEAR IN OFFICE, FAIRLY SATISFIED WITH THE ACCOMPLISHMENTS TO DATE: THE STABILITY OF THE FRANC, THE IMPROVEMENT IN EXTERNAL TRADE AND THE LOW RATE OF WAGE INCREASE. HOWEVER, ONE OF HIS MAJOR GOALS, A REDUCTION IN THE RATE OF INFLATION, HAS SO FAR BEEN BEYOND HIS REACH; DURING THE FIRST SEVEN MONTHS OF THIS YEAR, PRICES

INCREASED BY 5.9 PERCENT AND FOR THE TWELVE MONTHS ENDING IN JULY BY 10.1 PERCENT. END SUMMARY

2. BARRE: RESULTS OF HIS FIRST YEAR IN OFFICE

SUMMING UP THE PROGRESS MADE AT THE END OF HIS FIRST YEAR AS PRIME MINISTER, M. BARRE SAID THAT FRANCE HAS ONCE AGAIN FOUND SOME ROOM FOR MANEUVER. HE FINDS THE RESULTS SATISFACTORY. THE FOUR FUNDAMENTAL OBJECTIVES WHICH THE GOVERNMENT FIXED FOR ITSELF HAVE BEEN ATTAINED. THE FRANC HAS STABILIZED, AND FRANCE'S MONETARY RESERVES ARE BEGINNING TO BE RECONSTITUTED. FOREIGN TRADE HAS VERY MUCH IMPROVED. THE CEILING OF FF 55 BILLION ON PETROLEUM PURCHASES WILL BE ACHIEVED. THE FRENCH HAVE RESPECTED THE NECESSITY TO MODERATE THE INCREASE IN THEIR INCOMES. FINALLY, MR. BARRE SAID THAT THIS HAS ALL BEEN ACCOMPLISHED WHILE AVOIDING A RECESSION.

3. CHIRAC CALLS FOR SELECTIVE STIMULUS

JACQUES CHIRAC, PRESIDENT OF THE RPR, THE FORMER GAULLIST PARTY, HAS CALLED FOR A SELECTIVE STIMULUS OF THE ECONOMY IN THE NEAR SHORT TERM. HE SAID THAT IT IS INDISPENSABLE THAT IMMEDIATE STEPS BE UNCLASSIFIED

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TAKEN TO RELEASE THE REST OF THE SPECIAL CONTINGENCY FUND, TO IMPROVE THE CONDITIONS OF CREDIT, AND TO MAKE CERTAIN POSITIVE GESTURES REGARDING WAGES WITH THE RENEWAL OF THE COLLECTIVE BARGAINING PROCESS IN SEPTEMBER.

4. 0.9 PERCENT RATE OF INFLATION IN JULY

JULY POSTED ANOTHER DISAPPOINTING RESULT FOR THE PRICE INDEX WITH A 0.9 PERCENT INCREASE. THE RATE OF PRICE INCREASE FOR FOOD PRODUCTS WAS 0.9 PERCENT, FOR MANUFACTURED PRODUCTS 0.6 PERCENT, AND FOR SERVICES 1.1 PERCENT. IN PART THIS COULD BE EXPLAINED BY THE INCREASE IN PRICES OF CERTAIN SERVICE ITEMS SUCH AS THE QUARTERLY INCREASE IN RENTS. HOWEVER, M.BOULIN, DELEGATE MINISTER TO THE MINISTRY OF ECONOMICS AND FINANCE, ADMITTED THAT THE PRICE INCREASES IN JULY WERE NEVERTHELESS QUITE HIGH. EVEN IF CERTAIN SEASONAL PHENOMENA HAD CONTRIBUTED TO SWELLING SOMEWHAT THE JULY INDEX, HE CONSIDERED ARGUMENTS OF THIS TYPE TO BE LESS AND LESS JUSTIFIED. HE BELIEVED THAT CERTAIN PRICES

SHOULD FALL, NOTABLY FOR AGRICULTURAL PRODUCTS. HE SAID THAT HE WOULD ENSURE THAT PRICE DECREASES IN PRODUCTION AND IMPORTS WOULD BE RAPIDLY PASSED ON

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FM AMEMBASSY PARIS

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INFO AMEMBASSY BONN

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TO THE CONSUMER.

5. REAL HOURLY WAGES INCREASED BY ONLY 0.25 PERCENT IN SECOND QUARTER

THE DECELERATION IN HOURLY WAGE INCREASES NOTED IN THE FIRST QUARTER WAS CONFIRMED IN THE SECOND QUARTER. HOURLY WAGES INCREASED BY 3.3 PERCENT, AS COMPARED TO 4.0 PERCENT IN THE SECOND QUARTER OF 1976. DURING THE FIRST QUARTER WAGES INCREASED BY 2.3 PER CENT COMPARED TO 4.0 PERCENT

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FOR THE SAME PERIOD LAST YEAR.

THE DROP IN REAL WAGE INCREASES WAS EVEN SHARPER. PRICES INCREASED BY 3.05 PERCENT DURING THE SECOND QUARTER, RESULTING IN AN INCREASE IN PURCHASING POWER OF ONLY 0.25 PERCENT, COMPARED TO A 2.25 PERCENT INCREASE DURING THE SECOND QUARTER OF 1976. FOR THE FIRST SEMESTER THE INCREASE IN REAL PURCHASING POWER WAS 0.6 PERCENT.

6. FURTHER DECREASE IN PRICES OF IMPORTED PRIMARY MATERIALS

THE INTERNATIONAL PRICES OF BOTH AGRICULTURAL AND INDUSTRIAL PRIMARY MATERIALS IMPORTED BY FRANCE FELL AGAIN IN JULY. FOR THE INDEX AS A WHOLE PRICES WERE 4.0 PERCENT LOWER THAN IN JUNE AND 18.7 PERCENT HIGHER THAN A YEAR AGO. IMPORTED AGRICULTURAL PRIMARY MATERIALS WERE 5.7 PERCENT LOWER THAN IN JUNE AND 51.2 PERCENT HIGHER THAN A YEAR AGO WHILE IMPORTED INDUSTRIAL MATERIALS WERE 1.5 PERCENT LOWER THAN IN JUNE AND 9.6 PERCENT LOWER THAN IN JULY 1976.

7. TRADE DEFICIT NARROWS IN JULY

THE SEASONALLY ADJUSTED TRADE DEFICIT IN JULY WAS FF 797 MILLION, DOWN FROM FF 2,321 MILLION IN JUNE. IMPORTS WERE FF 26.7 BILLION, 6.8 DECREASE FROM THE PREVIOUS MONTHS, WHILE EXPORTS WERE FF 25.9 BILLION, 1.6 PERCENT DECREASE. AS OF JULY THE TOTAL TRADE DEFICIT FOR 1977 WAS FF 9.1 BILLION.

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8. VOLUME OF FRENCH IMPORTS FALLS DURING FIRST SIX MONTHS

INSEE TRADE STATISTICS FOR THE SECOND QUARTER CONFIRM THAT FRENCH EXPORTS HAVE STABILIZED AT A RELATIVELY HIGH LEVEL WHILE THERE HAS BEEN A SHARP DECLINE IN THE VOLUME OF IMPORTS. THE VOLUME OF EXPORTS IN THE SECOND QUARTER WAS 3.9 PERCENT HIGHER THAN IN THE SAME PERIOD A YEAR AGO AND 1.2 PERCENT HIGHER THAN SIX MONTHS

AGO. THE VOLUME OF IMPORTS WAS 1.3 PERCENT HIGHER THAN A YEAR AGO BUT 5.5 PERCENT LOWER THAN 6 MONTHS AGO. DURING THE SAME PERIOD THERE WAS A DECELERATION IN THE RATE OF PRICE INCREASES FOR FRENCH EXPORTS AND IMPORTS. THE PRICES OF FRENCH EXPORTS IN THE SECOND QUARTER OF THIS YEAR WERE 11.7 PERCENT HIGHER THAN A YEAR AGO AND 3.3 PERCENT HIGHER THAN THE FOURTH QUARTER OF 1976, WHILE THE PRICES OF IMPORTS WERE RESPECTIVELY 15.6 PERCENT AND 4.6 PERCENT HIGHER.

9. INDUSTRIAL PRODUCTION INCREASED IN JUNE

THE MONTHLY INDEX OF INDUSTRIAL PRODUCTION INCREASED FROM 124 IN MAY TO 128 IN JUNE. ON THE BASIS OF A THREE-MONTH MOVING AVERAGE, INDUSTRIAL PRODUCTION WAS AT THE SAME LEVEL DURING THE THREE-MONTH PERIODS ENDING IN MAY AND JUNE AND WAS 1.5 PERCENT LOWER THAN FOR THE THREE-MONTH PERIOD ENDING IN JANUARY.

INDUSTRIAL PRODUCTION INDEX (THREE MONTH MOVING AVERAGE, SEASONALLY ADJUSTED, 1970 EQUALS 100)

APR. MAY JUNE
TOTAL (EXCLUDING BUILDING
AND PUBLIC WORKS) 128 126 126
ENERGY 122 120 120
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INTERMEDIATE GOODS 119 117 117

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FM AMEMBASSY PARIS

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INFO AMEMBASSY BONN

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CONSUMER GOODS 141 140 139 CAPITAL GOODS 150 150 148

THE QUARTERLY INDEX OF INDUSTRIAL PRODUCTION, WHICH COVERS A BROADER RANGE OF INDUSTRIES THAN DOES THE MONTHLY INDEX, REGISTERED A 3.2 PERCENT INCREASE IN INDUSTRIAL PRODUCTION BETWEEN THE FOURTH QUARTER OF 1976 AND THE FIRST QUARTER OF 1977.

FRENCH INDUSTRIAL PRODUCTION IN 1976 AND FIRST QUARTER 1977
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(QUARTERLY INDEX; SEASONALLY ADJUSTED, 1970 EQUALS 100)

1976 1977

I II III IV I

TOTAL (EXCLUDING BUILDING

AND PUBLIC WORKS) 122 123 125 125 129

ENERGY 119 114 121 121 125

INTERMEDIATE GOODS 112 116 120 117 122 CONSUMPTION GOODS 123 127 127 131 131 CAPITAL GOODS 142 137 135 136 142

10. MAJOR IMPROVEMENT IN CURRENT ACCOUNT IN SECOND OUARTER

PROVISIONAL OFFICIAL BALANCE OF PAYMENTS
DATA FOR THE SECOND QUARTER OF 1977 SHOWS A MAJOR
IMPROVEMENT IN THE CURRENT ACCOUNT. ON AN
UNADJUSTED BASIS THE CURRENT ACCOUNT DEFICIT DECLINED
FROM FF 8.3 BILLION IN THE FIRST QUARTER TO FF 2.2
BILLION IN THE SECOND. THE TRADE DEFICIT FELL FROM
FF 7.0 BILLION TO FF 2.0 BILLION (FROM FF 6 BILLION
TO FF 3.5 BILLION ON A SEASONALLY ADJUSTED BASIS).
THE SERVICE ACCOUNT ALSO GREATLY IMPROVED, POSTING
A SURPLUS OF FF 4.1 BILLION FOR THE FIRST SEMESTER
AS COMPARED TO FF 1.7 BILLION FOR THE SAME PERIOD
LAST YEAR. THIS INCREASE WAS IN LARGE PART DUE TO
THE INCREASE IN NET RECEIPTS BY FRENCH COMPANIES ON
THEIR INVESTMENTS ABROAD AND BY THE INCREASE IN
INTEREST ON BANK PLACEMENTS ABROAD.

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AFTER A NET OUTFLOW OF FF 1.9 BILLION IN LONG-TERM CAPITAL IN THE FIRST QUARTER, THERE WAS A NET INFLOW OF FF 1.5 BILLION IN THE SECOND QUARTER. PORTFOLIO AND DIRECT LONG TERM INVESTMENT SHOWED A DEFICIT OF ONLY FF 70 MILLION IN CONTRAST TO THE VERY LARGE OUTFLOWS LAST YEAR. THIS IS FURTHER INDICATION OF NO SIGNIFICANT RECENT CAPITAL OUTFLOWS FROM FRANCE. DRAWINGS OF FOREIGN LOANS BY FRENCH COMPANIES INCREASED FROM FF 4.3 BILLION IN THE FIRST QUARTER TO FF 6.3 BILLION. EXPORT CREDITS SHOWED LITTLE CHANGE AT THE HIGH LEVEL OF FF 4.5 BILLION. THE SURPLUS ON THE SHORT-TERM CAPITAL ACCOUNT DECLINED FROM FF 6.8 BILLION IN THE FIRST QUARTER TO FF 3.4 BILLION. THE RECENT STRENGTH OF THE FRENCH FRANC REFLECTS ALL THE ABOVE CHANGES OF WHICH THE CHANGE IN PRIVATE LONG TERM CAPITAL HAS BEEN THE MOST NOTEWORTHY.

FRENCH BALANCE OF PAYMENTS

(IN BILLIONS OF FRANCS; DATA FOR SECOND QUARTER 1977 PRELIMINARY; DATA FOR FOURTH QUARTER 1976 AND FIRST QUARTER 1977 REVISED)

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76III 76IV 1976 77I 77II

TRADE BALANCE - 8.8 - 8.9 -22.7 - 7.0 - 2.0

NET SERVICES 0.0 2.7 4.5 1.4 2.6

BAL. ON GOODS & SERVICES - 8.8 - 6.2 - 18.2 - 5.6 0.6

NET TRANSFERS - 3.3 - 2.4 - 10.9 - 2.7 - 2.8

BALANCE ON CURRENT ACCT - 12.1 - 8.6 - 29.1 - 8.3 - 2.2

LONG TERM CAPITAL - 2.5 2.3 - 5.3 - 1.9 1.5

BASIC BALANCE - 14.6 - 6.3 - 34.4 - 10.2 - 0.7

SHORT TERM CAPT.,

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MONETARY TRANSFERS PLUS
ERRORS & OMISSIONS 7.6 4.8 15.3 6.8 3.4
BALANCE -7.0 - 1.5 -19.1 - 3.4 2.7

11. LONG TERM EXTERNAL BORROWING

THE FOLLOWING LONG-TERM EXTERNAL FRENCH BORROWINGS WERE NOTED IN THE PRESS DURING THE REPORTING PERIOD:

- (1) BANQUE FRANCAISE DU COMMERCE EXTERIEUR, \$30 MILLION, 7 YEARS, FLOATING RATE;
- (2) COMPAGNIE GENERALE MARITIME ET FINANCIERE, \$20 MILLION, 6 YEARS, FLOATING RATE.
- 12. MONEY SUPPLY GROWS BY 11.3 PERCENT FOR YEAR ENDING IN MAY

THE SEASONALLY ADJUSTED MONEY SUPPLY IN MAY WAS: M2, FF 898.3 BILLION (0.9 PERCENT INCREASE FROM APRIL); M1, FF 460.2 BILLION (0.8 PERCENT INCREASE) AND QUASI-MONEY, FF 435.8 (0.7 PERCENT INCREASE). BOTH SEASONALLY ADJUSTED AND UNADJUSTED M2 GREW BY 11.3 PERCENT FOR THE 12-MONTH PERIOD ENDING IN MAY.

OTHER REPORTS SUBMITTED DURING THE PERIOD

TELEGRAMS PARIS

23764 CAPITAL FLIGHT: PRESS STORIES VERSUS EVIDENCE 23716 PARIS CLUB MEETING ON SIERRA LEONE 24287 IFI COMPENSATION 24679 FORECAST OF FRENCH ECONOMY FOR 1977 AND FIRST UNCLASSIFIED

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